



EL DORADO COUNTY ASSOCIATION OF REALTORS®



INTERACTIVE VIDEO EDUCATION



THE EL DORADO COUNTY ASSOCIATION OF REALTORS® AND CARS FACE2FACE™
VIDEO CONFERENCING PRESENTS "THE SHORT SALE"

Are you prepared to Handle a Short Sale Transaction?

Join us Thursday, June 3rd from 10:00am to 1:00pm

This course is Department of Real Estate accredited for 3 hours of
Continuing Education (CE) in consumer protection.

Understanding the many complexities of a short sale can affect the outcome of the transaction. Learning how to properly structure and better understand your responsibilities will make it easier on you and all parties involved when handling short sale transaction.

This course will provide you with valuable tips about how to:

- Handle the proper timing of actions for all parties involved.
- Take saleable listings on over encumbered properties.
- Communicate and negotiate with lenders.
- Negotiate with liens of record.

\$39 FOR MEMBERS - \$49 FOR NON-MEMBERS

RESERVATION FORM: PLEASE RETURN WITH YOUR PAYMENT

CONTACT NAME: _____

COMPANY: _____ PHONE NUMBER _____

E-MAIL: _____

ATTENDEES (other than Contact Person): _____

Please find check enclosed for the amount of \$ _____

Please charge my Credit card for the amount of \$ _____

CIRCLE ONE: VISA, MASTERCARD, DISCOVER, AMEX # _____

Billing Address for card: _____

Exp. Date _____ SIGNATURE _____