

**EL DORADO COUNTY ASSOCIATION OF REALTORS®  
ALL SALES TRANSACTIONS**

YEAR: 2006

| MONTH | PENDING SALES | FINAL SALES | \$VOLUME        |
|-------|---------------|-------------|-----------------|
| JAN.  | 262           | 156**       | \$ 80,539,800** |
| FEB.  | 319           | 170**       | \$ 75,360,600** |
| MAR.  | 331           | 264**       | \$132,097,300** |
| APR.  | 319           | 222**       | \$113,827,600** |
| MAY   | 307           | 242**       | \$119,401,000** |
| JUNE  | 261           | 275**       | \$136,820,200** |
| JULY  | 232           | 204**       | \$109,279,300** |
| AUG.  | 240           | 214**       | \$108,696,300** |
| SEPT. | 240           | 181*        | \$ 93,494,600** |
| OCT.  | 220           | 168**       | \$ 84,555,200** |
| NOV.  | 219           | 164**       | \$ 73,012,400** |
| DEC.  | 185           | 192**       | \$ 90,832,100** |

YEAR: 2007

| MONTH | PENDING SALES | FINAL SALES | \$VOLUME        |
|-------|---------------|-------------|-----------------|
| JAN.  | 214           | 159**       | \$ 70,628,600** |
| FEB.  | 265           | 146**       | \$ 71,713,900** |
| MAR.  | 271           | 202         | \$ 99,570,700   |
| APR.  |               |             |                 |
| MAY   |               |             |                 |
| JUNE  |               |             |                 |
| JULY  |               |             |                 |
| AUG.  |               |             |                 |
| SEPT. |               |             |                 |
| OCT.  |               |             |                 |
| NOV.  |               |             |                 |
| DEC.  |               |             |                 |

\*\*Final Sales & Dollar Volume figures have been revised to reflect late reporting of sales into the MLS computer system.

EL DORADO COUNTY LISTING SUMMARY

|       | YEAR     | 2002     | YEAR     | 2003     | YEAR     | 2004     | YEAR     | 2005     | YEAR     | 2006     | YEAR     | 2007     |
|-------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
|       | TOTAL    | NEW      | TOTAL    | NEW      | TOTAL    | NEW      | TOTAL    | NEW      | TOTAL    | NEW      | TOTAL    | NEW      |
| MONTH | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS | LISTINGS |
| JAN.  | 1,641    | 407      | 1394     | 439      | 1263     | 237      | 1386     | 259      | 2207     | 462      | 1858     | 575      |
| FEB.  | 1,633    | 411      | 1442     | 432      | 1226     | 279      | 1489     | 254      | 2224     | 457      | 1640     | 512      |
| MAR.  | 1,648    | 489      | 825      | 568      | 1623     | 368      | 1500     | 324      | 2212     | 458      | 1794     | 599      |
| APR.  | 1,614    | 463      | 1176     | 484      | 1835     | 387      | 1572     | 365      | 2274     | 537      |          |          |
| MAY   | 1,536    | 481      | 967      | 474      | 1627     | 354      | 1765     | 445      | 1917     | 742      |          |          |
| JUNE  | 1,521    | 447      | 1037     | 519      | 1752     | 390      | 1990     | 494      | 2434     | 729      |          |          |
| JULY  | 1,581    | 539      | 903      | 507      | 1393     | 348      | 2073     | 460      | 2567     | 622      |          |          |
| AUG.  | 1,585    | 494      | 840      | 451      | 1747     | 317      | 2298     | 547      | 2525     | 625      |          |          |
| SEPT. | 1,653    | 507      | 821      | 479      | 1664     | 304      | 2434     | 536      | 2552     | 544      |          |          |
| OCT.  | 1,639    | 451      | 680      | 382      | 1738     | 280      | 2612     | 498      | 2359     | 455      |          |          |
| NOV.  | 1,509    | 314      | 591      | 188      | 1491     | 240      | 2477     | 346      | 2140     | 361      |          |          |
| DEC.  | 1,349    | 204      | 401      | 102      | 1407     | 189      | 2156     | 250      | 1759     | 254      |          |          |

**EL DORADO COUNTY-CLOSED ESCROW-HOMES (RESIDENTIAL) MONTHLY**

|      | JAN. | FEB. | MAR. | APR. | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. |
|------|------|------|------|------|-----|------|------|------|-------|------|------|------|
| 1996 | 71   | 93   | 132  | 122  | 155 | 151  | 130  | 125  | 109   | 131  | 102  | 106  |
| 1997 | 109  | 87   | 102  | 142  | 143 | 161  | 114  | 161  | 114   | 172  | 131  | 148  |
| 1998 | 124  | 118  | 175  | 173  | 190 | 208  | 202  | 187  | 173   | 181  | 151  | 209  |
| 1999 | 129  | 128  | 184  | 201  | 196 | 265  | 237  | 230  | 243   | 206  | 200  | 220  |
| 2000 | 141  | 168  | 211  | 216  | 233 | 299  | 225  | 274  | 228   | 243  | 214  | 185  |
| 2001 | 150  | 153  | 240  | 211  | 221 | 226  | 192  | 239  | 179   | 203  | 153  | 167  |
| 2002 | 128  | 146  | 200  | 213  | 233 | 268  | 247  | 214  | 192   | 244  | 161  | 210  |
| 2003 | 146  | 133  | 197  | 209  | 227 | 242  | 242  | 270  | 251   | 236  | 213  | 207  |
| 2004 | 140  | 171  | 300  | 290  | 299 | 337  | 316  | 319  | 288   | 231  | 235  | 241  |
| 2005 | 185  | 195  | 320  | 286  | 255 | 276  | 260  | 269  | 249   | 187  | 179  | 171  |
| 2006 | 121  | 126  | 211  | 180  | 197 | 225  | 176  | 175  | 143   | 144  | 133  | 145  |
| 2007 | 137  | 117  | 179  |      |     |      |      |      |       |      |      |      |

**NEW LISTINGS BY MONTH (RESIDENTIAL)**

|      | JAN. | FEB. | MAR. | APR. | MAY | JUNE | JULY | AUG. | SEPT. | OCT. | NOV. | DEC. |
|------|------|------|------|------|-----|------|------|------|-------|------|------|------|
| 1996 | 258  | 239  | 300  | 317  | 309 | 270  | 300  | 293  | 234   | 225  | 181  | 113  |
| 1997 | 251  | 245  | 313  | 301  | 295 | 263  | 293  | 242  | 247   | 234  | 148  | 115  |
| 1998 | 238  | 211  | 329  | 302  | 311 | 293  | 320  | 289  | 253   | 207  | 141  | 147  |
| 1999 | 253  | 255  | 327  | 417  | 412 | 369  | 351  | 277  | 268   | 255  | 197  | 141  |
| 2000 | 272  | 229  | 336  | 347  | 350 | 335  | 298  | 313  | 249   | 266  | 184  | 145  |
| 2001 | 267  | 284  | 370  | 404  | 380 | 332  | 350  | 317  | 262   | 282  | 202  | 141  |
| 2002 | 258  | 277  | 309  | 338  | 365 | 339  | 366  | 378  | 360   | 298  | 220  | 149  |
| 2003 | 311  | 300  | 386  | 323  | 368 | 407  | 364  | 311  | 318   | 274  | 200  | 77   |
| 2004 | 152  | 179  | 245  | 281  | 224 | 246  | 235  | 226  | 228   | 202  | 182  | 138  |
| 2005 | 183  | 202  | 229  | 262  | 346 | 363  | 334  | 408  | 421   | 386  | 259  | 168  |
| 2006 | 355  | 345  | 333  | 427  | 584 | 518  | 494  | 443  | 420   | 342  | 259  | 180  |
| 2007 | 419  | 360  | 458  |      |     |      |      |      |       |      |      |      |

**EL DORADO COUNTY-MEDIAN PRICE FOR SINGLE FAMILY HOMES-MONTHLY**

|      | JAN.       | FEB.       | MAR.       | APR.      | MAY       | JUNE      | JULY      | AUG.      | SEPT.     | OCT.      | NOV.      | DEC.      |
|------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 1998 | \$ 170,000 | \$ 163,000 | \$ 176,250 | \$162,500 | \$165,250 | \$174,500 | \$176,500 | \$166,500 | \$160,000 | \$168,000 | \$174,000 | \$167,750 |
| 1999 | \$ 185,000 | \$ 163,950 | \$ 178,950 | \$179,990 | \$182,500 | \$189,000 | \$185,000 | \$180,000 | \$183,500 | \$183,625 | \$166,700 | \$174,250 |
| 2000 | \$ 185,000 | \$ 187,725 | \$ 180,000 | \$192,750 | \$212,000 | \$212,500 | \$193,000 | \$207,400 | \$225,500 | \$192,500 | \$224,500 | \$227,000 |
| 2001 | \$ 219,950 | \$ 235,000 | \$ 240,440 | \$249,500 | \$250,000 | \$240,000 | \$235,000 | \$239,500 | \$249,100 | \$215,000 | \$241,000 | \$254,000 |
| 2002 | \$ 270,000 | \$ 249,200 | \$ 266,500 | \$268,500 | \$289,250 | \$277,750 | \$285,250 | \$300,000 | \$295,000 | \$291,525 | \$275,000 | \$291,375 |
| 2003 | \$ 275,500 | \$ 295,000 | \$ 315,000 | \$318,000 | \$319,900 | \$349,500 | \$338,500 | \$340,000 | \$333,000 | \$310,500 | \$355,000 | \$347,000 |
| 2004 | \$ 323,250 | \$ 375,000 | \$ 369,250 | \$382,000 | \$397,900 | \$408,000 | \$392,950 | \$399,000 | \$416,250 | \$410,000 | \$414,500 | \$415,000 |
| 2005 | \$ 442,500 | \$ 445,000 | \$ 439,000 | \$459,250 | \$487,000 | \$479,705 | \$475,000 | \$485,000 | \$504,000 | \$465,000 | \$472,000 | \$492,500 |
| 2006 | \$ 487,000 | \$ 437,350 | \$ 515,000 | \$521,225 | \$499,900 | \$519,000 | \$499,475 | \$502,000 | \$484,250 | \$457,500 | \$450,000 | \$459,900 |
| 2007 | \$ 447,000 | \$ 505,000 | \$ 462,000 |           |           |           |           |           |           |           |           |           |

**EL DORADO COUNTY-AVERAGE PRICE SINGLE FAMILY HOMES MONTHLY**

|      | JAN.       | FEB.       | MAR.       | APR.      | MAY       | JUNE      | JULY      | AUG.      | SEPT.     | OCT.      | NOV.      | DEC.      |
|------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 1998 | \$ 181,963 | \$ 188,391 | \$ 196,265 | \$189,822 | \$193,122 | \$195,193 | \$191,898 | \$190,604 | \$189,763 | \$189,607 | \$195,137 | \$192,903 |
| 1999 | \$ 217,250 | \$ 190,411 | \$ 215,813 | \$209,962 | \$203,148 | \$215,987 | \$206,659 | \$216,241 | \$210,646 | \$202,199 | \$200,808 | \$204,314 |
| 2000 | \$ 219,943 | \$ 219,134 | \$ 215,144 | \$233,703 | \$252,997 | \$244,697 | \$226,827 | \$243,046 | \$251,200 | \$234,068 | \$264,518 | \$251,078 |
| 2001 | \$ 248,974 | \$ 282,576 | \$ 285,666 | \$293,913 | \$289,600 | \$275,651 | \$288,347 | \$263,729 | \$293,521 | \$267,426 | \$279,119 | \$282,976 |
| 2002 | \$ 297,549 | \$ 278,354 | \$ 296,392 | \$330,153 | \$330,661 | \$312,912 | \$318,516 | \$341,199 | \$336,877 | \$319,228 | \$320,496 | \$328,176 |
| 2003 | \$ 317,971 | \$ 340,126 | \$ 342,980 | \$349,253 | \$364,443 | \$389,210 | \$373,169 | \$378,281 | \$377,337 | \$351,888 | \$398,457 | \$371,137 |
| 2004 | \$ 373,429 | \$ 389,013 | \$ 411,164 | \$409,311 | \$442,606 | \$455,364 | \$441,934 | \$439,397 | \$443,106 | \$445,283 | \$458,073 | \$458,818 |
| 2005 | \$ 522,287 | \$ 483,586 | \$ 493,306 | \$520,139 | \$535,880 | \$539,350 | \$545,768 | \$524,711 | \$544,110 | \$503,921 | \$527,848 | \$528,242 |
| 2006 | \$ 570,391 | \$ 500,207 | \$ 541,910 | \$559,820 | \$549,878 | \$547,701 | \$578,118 | \$572,647 | \$557,866 | \$539,861 | \$482,987 | \$516,916 |
| 2007 | \$ 474,378 | \$ 560,070 | \$ 527,681 |           |           |           |           |           |           |           |           |           |

**MULTIPLE LISTING STATISTICS FOR MARCH 2007**

|                         |     | CLOSED '06 | CLOSED '07 | AVERAGE<br>2006 | PRICE<br>2007 |
|-------------------------|-----|------------|------------|-----------------|---------------|
| RESIDENTIAL/COMMON INT. | RES | 211        | 179        | \$ 541,910      | \$ 527,681    |
| MOBILE HOME-IN PARK     | MOB | 12         | 7          | \$ 94,708       | \$ 73,000     |
| RESIDENTIAL INCOME      | RIN | 3          | 2          | \$ 444,133      | \$ 455,500    |
| LAND                    | LND | 34         | 14         | \$ 382,774      | \$ 263,857    |
| COMMERCIAL/INDUSTRIAL   | COM | 4          | 0          | \$ 567,825      | \$ -          |
| BUSINESS OPPORTUNITY    | BOP | 0          | 0          | \$ -            | \$ -          |

| <b>RESIDENTIAL SALES - BY AREA - MARCH 2007</b> |       |            |            |            |            |
|---|-------|------------|------------|------------|------------|
|   |       | 2006       | 2006       | 2007       | 2007       |
| AREA  | ZONE  | # OF SALES | AVG. PRICE | # OF SALES | AVG. PRICE |
| GREATER CAMERON PARK                            | 12601 | 26         | \$ 471,804 | 32         | \$ 445,984 |
| EL DORADO HILLS                                 | 12602 | 70         | \$ 701,389 | 57         | \$ 685,255 |
| SHINGLE SPRINGS                                 | 12603 | 8          | \$ 645,875 | 7          | \$ 724,857 |
| RESCUE/LUNEMAN                                  | 12604 | 5          | \$ 699,500 | 12         | \$ 645,329 |
| LATROBE/SOUTH AREA                              | 12605 | 0          | \$ -       | 1          | \$ 415,000 |
| GREATER PLACERVILLE                             | 12701 | 21         | \$ 405,586 | 21         | \$ 420,948 |
| DIAMOND SPRGS/EL DORADO                         | 12702 | 16         | \$ 418,566 | 15         | \$ 395,948 |
| PLEASANTVALLEY/PLV SOUTH                        | 12703 | 13         | \$ 493,377 | 3          | \$ 430,833 |
| SOMERSET/SOUTH COUNTY                           | 12704 | 10         | \$ 505,490 | 3          | \$ 349,167 |
| COLOMA, LOTUS                                   | 12705 | 1          | \$ 335,000 | 2          | \$ 655,000 |
| GREENSTONE/GOLDHILLWEST                         | 12706 | 0          | \$ -       | 0          | \$ -       |
| MOSQUITO, SWANSBORO                             | 12707 | 2          | \$ 335,000 | 4          | \$ 367,000 |
| CAMINO, CEDAR GROVE                             | 12801 | 5          | \$ 460,300 | 5          | \$ 418,075 |
| POLLOCK PINES, SLY PARK                         | 12802 | 12         | \$ 428,083 | 8          | \$ 384,363 |
| AMERICAN RIVER CANYON                           | 12803 | 2          | \$ 184,450 | 1          | \$ 90,000  |
| GEORGETOWN, GARDENVALLEY                        | 12901 | 10         | \$ 357,200 | 3          | \$ 292,333 |
| PILOT HILL, COOL                                | 12902 | 9          | \$ 522,322 | 5          | \$ 372,300 |
| NORTH COUNTY                                    | 12903 | 1          | \$ 600,000 | 0          | \$ -       |

**TRANSACTION SUMMARY**

|                                 | 2006       | 2006       | 2007       | 2007       |
|---------------------------------|------------|------------|------------|------------|
|                                 | MONTH      | YTD        | MONTH      | YTD        |
| PENDING SALES-TOTAL             | 262        | 912        | 271        | 750        |
| PENDING SALES - RESIDENTIAL     | 254        | 689        | 228        | 646        |
| CLOSED SALES - TOTAL            | 264        | 590        | 202        | 507        |
| CLOSED SALES - RESIDENTIAL      | 211        | 459        | 179        | 433        |
| CLOSED SALES -RES.MEDIAN PRICE  | \$ 515,000 | \$ 490,000 | \$ 462,000 | \$ 462,500 |
| LISTING INVENTORY - TOTAL       | 2212       |            | 1794       |            |
| LISTING INVENTORY - RESIDENTIAL | 1287       |            | 1463       |            |

# Market Statistics Report

Listings as of 04/05/07 at 2:52pm

## MARCH 2007

### Residential

|                            | 2- Bedrooms | 3 Bedrooms   | 4 Bedrooms   | 5+ Bedrooms | All Bedrooms |
|----------------------------|-------------|--------------|--------------|-------------|--------------|
| <b>Active</b>              |             |              |              |             |              |
| #Units                     | 0           | 0            | 0            | 0           | 0            |
| Average List Price         | \$0         | \$0          | \$0          | \$0         | \$0          |
| Average Market Time        | 0           | 0            | 0            | 0           | 0            |
| Average Square Feet        | 0           | 0            | 0            | 0           | 0            |
| <b>All Off Market</b>      |             |              |              |             |              |
| #Units                     | 29          | 77           | 60           | 13          | 179          |
| <b>Pending</b>             |             |              |              |             |              |
| #Units                     | 0           | 0            | 0            | 0           | 0            |
| Average List Price         | \$0         | \$0          | \$0          | \$0         | \$0          |
| Average Market Time        | 0           | 0            | 0            | 0           | 0            |
| Average Square Feet        | 0           | 0            | 0            | 0           | 0            |
| <b>Sold</b>                |             |              |              |             |              |
| #Units                     | 29          | 77           | 60           | 13          | 179          |
| Dollar Value               | \$8,864,675 | \$34,693,245 | \$41,308,950 | \$9,588,000 | \$94,454,870 |
| Average List Price         | \$330,693   | \$464,653    | \$711,269    | \$804,922   | \$550,327    |
| Average Sold Price         | \$305,678   | \$450,562    | \$688,483    | \$737,538   | \$527,681    |
| Average Market Time        | 75          | 74           | 67           | 88          | 73           |
| Average Square Feet        | 1247        | 1832         | 2809         | 3409        | 2179         |
| % of List Price            | 92.44       | 96.97        | 96.80        | 91.63       | 95.88        |
| <b>Not Pending or Sold</b> |             |              |              |             |              |
| #Units                     | 0           | 0            | 0            | 0           | 0            |
| Average List Price         | \$0         | \$0          | \$0          | \$0         | \$0          |
| Average Square Feet        | 0           | 0            | 0            | 0           | 0            |

Equal Opportunity Housing \* All information deemed reliable  
 All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec  
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## Area Market Survey

Listings as of 04/05/07 at 2:51pm

| Sold<br>Selling Price Range  | Quantity | Average DOM | Summary Price Information |             |           |
|------------------------------|----------|-------------|---------------------------|-------------|-----------|
|                              |          |             | Minimum                   | Maximum     | Average   |
| \$90,000 thru \$99,999       | 1        | 53          | \$90,000                  | \$1,475,000 |           |
| \$180,000 thru \$199,999     | 2        | 102         | \$527,681                 |             | \$462,000 |
| \$200,000 thru \$249,999     | 5        | 79          |                           |             |           |
| \$250,000 thru \$299,999     | 14       | 81          |                           |             |           |
| \$300,000 thru \$349,999     | 21       | 82          |                           |             |           |
| \$350,000 thru \$399,999     | 21       | 66          |                           |             |           |
| \$400,000 thru \$449,999     | 21       | 60          |                           |             |           |
| \$450,000 thru \$499,999     | 14       | 67          |                           |             |           |
| \$500,000 thru \$549,999     | 19       | 75          |                           |             |           |
| \$550,000 thru \$599,999     | 10       | 86          |                           |             |           |
| \$600,000 thru \$649,999     | 8        | 51          |                           |             |           |
| \$650,000 thru \$699,999     | 8        | 98          |                           |             |           |
| \$700,000 thru \$749,999     | 4        | 16          |                           |             |           |
| \$750,000 thru \$799,999     | 8        | 64          |                           |             |           |
| \$800,000 thru \$849,999     | 4        | 24          |                           |             |           |
| \$850,000 thru \$899,999     | 4        | 67          |                           |             |           |
| \$900,000 thru \$949,999     | 1        | 32          |                           |             |           |
| \$950,000 thru \$999,999     | 6        | 67          |                           |             |           |
| \$1,000,000 thru \$1,249,999 | 5        | 124         |                           |             |           |
| \$1,250,000 thru \$1,499,999 | 3        | 155         |                           |             |           |
| =====                        |          |             |                           |             |           |
|                              | 179      | 73          |                           |             |           |

Equal Opportunity Housing \* All information deemed reliable  
 All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec  
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# Market Statistics Report

Listings as of 04/05/07 at 2:54pm

YEAR TO DATE 1/1/07 - 3/31/07

## Residential

|                            | 2- Bedrooms  | 3 Bedrooms   | 4 Bedrooms   | 5+ Bedrooms  | All Bedrooms  |
|----------------------------|--------------|--------------|--------------|--------------|---------------|
| <b>Active</b>              |              |              |              |              |               |
| #Units                     | 0            | 0            | 0            | 0            | 0             |
| Average List Price         | \$0          | \$0          | \$0          | \$0          | \$0           |
| Average Market Time        | 0            | 0            | 0            | 0            | 0             |
| Average Square Feet        | 0            | 0            | 0            | 0            | 0             |
| <b>All Off Market</b>      |              |              |              |              |               |
| #Units                     | 72           | 195          | 126          | 40           | 433           |
| <b>Pending</b>             |              |              |              |              |               |
| #Units                     | 0            | 0            | 0            | 0            | 0             |
| Average List Price         | \$0          | \$0          | \$0          | \$0          | \$0           |
| Average Market Time        | 0            | 0            | 0            | 0            | 0             |
| Average Square Feet        | 0            | 0            | 0            | 0            | 0             |
| <b>Sold</b>                |              |              |              |              |               |
| #Units                     | 72           | 195          | 126          | 40           | 433           |
| Dollar Value               | \$23,474,640 | \$85,102,895 | \$85,748,293 | \$30,647,000 | \$224,972,828 |
| Average List Price         | \$345,804    | \$451,915    | \$702,706    | \$822,283    | \$541,463     |
| Average Sold Price         | \$326,037    | \$436,425    | \$680,542    | \$766,175    | \$519,568     |
| Average Market Time        | 83           | 84           | 86           | 81           | 84            |
| Average Square Feet        | 1264         | 1828         | 2832         | 3671         | 2196          |
| % of List Price            | 94.28        | 96.57        | 96.85        | 93.18        | 95.96         |
| <b>Not Pending or Sold</b> |              |              |              |              |               |
| #Units                     | 0            | 0            | 0            | 0            | 0             |
| Average List Price         | \$0          | \$0          | \$0          | \$0          | \$0           |
| Average Square Feet        | 0            | 0            | 0            | 0            | 0             |

Equal Opportunity Housing \* All information deemed reliable

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec Copyright ©2007 Rapattoni Corporation. All rights reserved.

## Area Market Survey Summary

Listings as of 04/05/07 at 2:53pm

| Selling Price Range          | Quantity | Average DOM | Summary Price Information |           |                     |
|------------------------------|----------|-------------|---------------------------|-----------|---------------------|
| \$90,000 thru \$99,999       | 4        | 84          | Minimum                   | \$90,000  | Maximum \$1,760,000 |
| \$160,000 thru \$179,999     | 2        | 19          | Average                   | \$519,568 | Median \$462,500    |
| \$180,000 thru \$199,999     | 3        | 84          |                           |           |                     |
| \$200,000 thru \$249,999     | 19       | 82          |                           |           |                     |
| \$250,000 thru \$299,999     | 34       | 97          |                           |           |                     |
| \$300,000 thru \$349,999     | 48       | 90          |                           |           |                     |
| \$350,000 thru \$399,999     | 43       | 73          |                           |           |                     |
| \$400,000 thru \$449,999     | 50       | 73          |                           |           |                     |
| \$450,000 thru \$499,999     | 34       | 90          |                           |           |                     |
| \$500,000 thru \$549,999     | 46       | 92          |                           |           |                     |
| \$550,000 thru \$599,999     | 25       | 82          |                           |           |                     |
| \$600,000 thru \$649,999     | 24       | 63          |                           |           |                     |
| \$650,000 thru \$699,999     | 26       | 102         |                           |           |                     |
| \$700,000 thru \$749,999     | 18       | 68          |                           |           |                     |
| \$750,000 thru \$799,999     | 13       | 81          |                           |           |                     |
| \$800,000 thru \$849,999     | 7        | 53          |                           |           |                     |
| \$850,000 thru \$899,999     | 8        | 78          |                           |           |                     |
| \$900,000 thru \$949,999     | 1        | 32          |                           |           |                     |
| \$950,000 thru \$999,999     | 8        | 86          |                           |           |                     |
| \$1,000,000 thru \$1,249,999 | 9        | 120         |                           |           |                     |
| \$1,250,000 thru \$1,499,999 | 9        | 222         |                           |           |                     |
| \$1,500,000 thru \$1,749,999 | 1        | 88          |                           |           |                     |
| \$1,750,000 thru \$1,999,999 | 1        | 304         |                           |           |                     |
| -----                        |          |             |                           |           |                     |
| 433                          |          | 84          |                           |           |                     |

All information deemed reliable, but not guaranteed

All measurements and calculations of area are approximate. Information provided by Seller/Other sources, not verified by Broker. All Interestec Copyright ©2007 Rapattoni Corporation. All rights reserved.

RESIDENTIAL SALES BY AREA --- YEAR-TO-DATE (1/1 - 12/31)

| ZONE  | AREA                       | 2005<br># OF SALES | 2005<br>AVG. PRICE | 2006<br># OF SALES | 2006<br>AVG. PRICE |
|-------|----------------------------|--------------------|--------------------|--------------------|--------------------|
| 12601 | CAMERON PARK               | 415                | \$473,973          | 278                | \$492,932          |
| 12602 | EL DORADO HILLS            | 804                | \$710,249          | 590                | \$723,560          |
| 12603 | SHINGLE SPRINGS            | 127                | \$638,238          | 83                 | \$669,680          |
| 12604 | RESCUE/NORTH AREA          | 55                 | \$603,280          | 58                 | \$642,011          |
| 12605 | LATROBE/SOUTH AREA         | 8                  | \$814,688          | 6                  | \$1,056,917        |
| 12701 | PLACERVILLE                | 314                | \$426,896          | 214                | \$427,910          |
| 12702 | DIAMOND SPRINGS/EL DORADO  | 162                | \$411,495          | 125                | \$419,216          |
| 12703 | PLEASANT VALLEY            | 79                 | \$491,785          | 50                 | \$532,439          |
| 12704 | SOMERSET/SOUTH COUNTY      | 158                | \$384,035          | 102                | \$409,009          |
| 12705 | LOTUS/COLOMA               | 10                 | \$412,050          | 11                 | \$556,041          |
| 12706 | GREENSTONE, GOLD HILL WEST | 15                 | \$799,467          | 16                 | \$861,469          |
| 12707 | SWANSBORO                  | 29                 | \$364,786          | 31                 | \$391,594          |
| 12801 | CAMINO/CEDAR GROVE         | 80                 | \$463,821          | 57                 | \$452,832          |
| 12802 | POLLOCK PINES/SLY PARK     | 271                | \$372,960          | 169                | \$371,575          |
| 12803 | AMERICAN RIVER CANYON      | 12                 | \$341,083          | 20                 | \$210,465          |
| 12901 | GEORGETOWN DIVIDE          | 142                | \$379,892          | 77                 | \$375,534          |
| 12902 | PILOT HILL/COOL            | 146                | \$437,633          | 92                 | \$495,167          |